

### Trade PARTNERS



System Integrators are Learning To Collaborate with Architects, Builders, and Interior Designers

### Point of Access

Digital Content is Pushing Control System Designers to Balance Functionality and Aesthetics in One Interface



### Welcoming the New WINDOWS OS

Microsoft's Vista Technical Enhancements Offer Great Features for Media Centers

### Peer Product Reviews



- Russound's ComPoint Intercom System
- ADA's Cinema Reference Mach III Amplifier

# residential systems



## PLAYING $\approx$ OUR SPACE

HOW PS3 CAN FIND A HOME IN THE CUSTOM INTEGRATION WORLD



# RUSSOUND ComPoint Intercom System

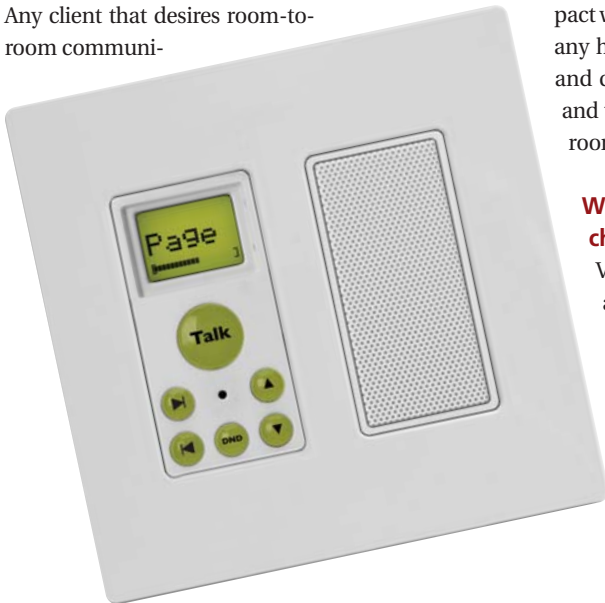


## How do you rate ComPoint?

My rating is 10. [It's] simple to use, compact and elegant looking, easily connects to existing speaker systems or works as a great stand-alone system.

## For what types of installations is ComPoint best suited?

Any client that desires room-to-room communi-



cation when an existing phone system does not have the capacity. [I had one] client who could not hear who was at the front door from a work area in their kitchen; this system greatly benefited them.

## Describe the feature set of ComPoint.

Compared to similar products, ComPoint is very compact with a pleasing aesthetic, so it blends into almost any home environment. Technically, it's the loudest and clearest point-to-point system I've ever heard, and the fact that it is designed to work with a multi-room AV system is a key selling point.

## What features would you like to see changed or added?

VOX feature should be added. VOX refers to voice activation, so end-users wouldn't have to think about pushing a button before speaking. It would also make it easier to monitor a room since it would always be on.

## PRODUCT SPECS

- ▶ Integrates with virtually any multi-room AV system
- ▶ Provides point-to-point (zone-to-zone) communications and global paging from any keypad
- ▶ Automatic hands-free response with point-to-point intercom
- ▶ Central controller, the ISH1 Hub, contains seven doorbell chimes, is expandable up to 36 zones, and utilizes Cat-5 wiring
- ▶ Keypads include the ISK1 Basic, the ISK2 Advanced, and the ISK3 Door Station
- ▶ [www.russound.com](http://www.russound.com)

## THE REVIEWER...

Michael Agoado is president of Audio Video Installations & Design (AVID), based in Merrick, New York (mike-video24@msn.com, 516.377.0881). He got his start in the custom installation business in 1982, when as a video store manager he convinced the store's owners that an installation department was needed. Now head of his own business, Agoado specializes in custom design-

ing and installing multi-room AV systems, home theaters, and media rooms. Four years ago, he decided to sell only one company's multi-room audio systems and chose Russound, a decision that he says was the best he ever made.



## IN HIS OWN WORDS...

"When I complete a job and the customer and the entire family are raving about how great and easy to use a system it is, I am very gratified. Russound systems are also very profitable systems to sell."

**Russound**®